



MEMBERSHIP INFORMATION

2009 GOLF SEASON

**COYOTE CREEK GOLF CLUB
4935 HILLEGAS ROAD
FORT WAYNE, IN 46818**

GOLF SHOP 260-483-3148

For Additional Information Please Visit
www.coyotecreekonline.com



Coyote Creek Golf Club - 2009 Membership Information

Introduction

Members and Prospective Members:

We are pleased to provide the enclosed fee schedules for 2009. Our first two years of operation have gone by rapidly. It seems like just yesterday that we embarked on this mission to keep this golf course and golf club alive and well. With your help and support, we have met that primary objective of survival. We are now beginning this campaign for 2009. The new mission is to elevate the target beyond subsidized survival. We want to determine over the next few years if the club can be self sustaining. To achieve that self sustaining level, we know we need to significantly increase revenue. Still, we are determined to meet another of our primary objectives which is to stay private and to offer the greatest value in Northeast Indiana.

We do not want to rely on excessive outings, public play, or any other gimmicks to increase revenue. At the same time, we would never ask our members to absorb huge dues increases, and we remain firm in our stance to never levy assessments. Those self imposed restrictions make increasing revenue a real challenge. We accept that challenge, and have devised fee schedules for 2009 that not only reflect our need to grow revenue; they also reflect our commitment to keep fees very affordable. In fact, you will find that the basic membership plans can be purchased at 2008 rates (even slightly less) if you commit by November 1, 2008.

The exciting part of our 2009 plan is the introduction of "**package**" plans. For those of you who can, we would encourage you to consider these plans. These plans will entice you to raise your level of spending, but the value you get is astounding. There are graduated plans that play loudly to the principle of "**the more you spend; the greater the value**". As an added enticement, we offer these package plans as a method to "lock in" your value for four years. Please take some time to study the various packages and the menu of services you can include. Build your own customized package based on your preferences. You get great value and a four year price freeze.

Whether you select one of the package plans or stay with a basic plan, early commitment will be helpful to us as we plan for 2009. Our goal is two fold. First we want to increase the over all number of members. Second, we would like to see about half of the members increase their value by elevating to a package plan. Whatever decision you make regarding your 2009 membership, you can be sure that we will do our very best to deliver a product to you that meets or exceeds your expectations.

Your support of Coyote Creek for the past two years is greatly appreciated. We trust that those two years have been as enjoyable for each of you as they have been for us. We also trust that you will support this Campaign for the Future by your early commitment to one of the membership plans. Contrary to all conventional wisdom, a self sustaining affordable private golf club is a possibility. Please help us move closer and closer to that realization; one member at a time and one year at a time.

Join now, then enjoy the off season, and be ready for a bigger and better 2009. Thank you for all past and future help and support.

Steve Turnwald

Tim Sullivan

Anthony Andrews and Staff

Dick Reising and Staff



Coyote Creek Golf Club - 2009 Membership Information

Overview

2009, The Same

For 2009; there are again five levels of membership.

Those include:

Single Gold

Single Silver

Couple 24K (both are gold members)

Couple Gold (One is gold; the other silver)

Couple Silver

But Different

For 2009; there are a couple of new themes running through our programs. First we have found that **monthly payment plans** work well for many members and they work well for Coyote Creek. Therefore **monthly payment plans** are not only available but welcomed for all levels of membership and they are available and welcomed for both basic and packaged plans. Direct bank debits are by far the easiest and most preferred method of payment. Auto debit of credit cards is also welcome, but it is more difficult to administer and service fees are not insignificant. Of course, single annual payments remain an option. Other methods of payment can be arranged as needed.

Second, all of our fee schedules and all member payments will be referenced in gross terms. Any discounts earned because of Elk Lodge #155 membership will be handled as **cash rebates**. Previously, we listed the net numbers and collected higher amounts for non #155 members. For 2009 we will do the opposite in that we will collect the gross amount and then issue a **cash rebate** immediately upon notification from #155 that dues have been paid. If the advisory indicates an individual has paid the entire year's dues, we will immediately rebate \$250 to that individual. If half year, then \$125. If monthly direct debit was chosen for Elk dues, we will rebate the entire \$250 upon the first monthly debit. In any case, a **\$250 cash rebate** for paid #155 members applies to all CCGC membership levels (both basic and packaged).

Dates – Monthly Payment Plan

For Monthly Payment Plans, the Coyote Creek year is November 1 through October 31. For those who make a decision to join after November 30, but still would like to do monthly payments, that can be achieved by making a down payment for an amount equal to the months missed.

Note that for 2009 only and only for those who select the **basic plan** we started the monthly payments in October. This enables us to keep the monthly amount lower since it is spread over thirteen months, and it serves as a natural extension in timing and amount for those already on a monthly payment plan. The ability to select this option at any time prior to April 1 still exists.

Dates – Golf Season

The golf season is considered to be April 1 through October 31. Those dates have no impact on when the course is open for play. When the course is open for play will continue to depend on Mother Nature and Superintendent Reising. It is important to identify the golf season so that members who because of injury or illness or for some other involuntary reason are unable to participate for more than six consecutive weeks, a pro rata refund can be fairly determined. Pro rata refunds will also be provided for any member who needs to terminate membership before the end of the season because of relocation or other unforeseen reasons. Of course, anyone who makes monthly or annual payments before April 1, and then needs to withdraw before the season begins will receive a 100% refund.

Dates – Partial Year

New or returning members joining after June 15, 2009 will be able to join at pro-rated rates that will be published at that time.



Coyote Creek Golf Club - 2009 Membership Information

Coyote Creek Memberships

Coyote Creek Golf Club is the areas only affordable private golf club. Access to the course is restricted to Coyote Creek and Elks #155 Members and their guests and occasional community and business golf outings held primarily on Thursday as well as professional courtesies and reciprocities. Open public play is not offered.

Coyote Creek Golf Memberships are available to all who are interested including Elks members and non-Elks members. Elks members receive the added benefit of golf discounts and daily playing privileges along with the many amenities that Elks membership brings for a price that generally pays for itself in the discount alone.

Membership	Coyote Gold Membership	Coyote Silver Membership	Elks #155 Member Only
Highest Level of Access to all Tee Times	●	-	-
Golf Association Membership	●	\$	☹
Tee Restrictions Wednesday and Friday Noon to 4pm and Week-ends and Holidays before 11:00am.	-	●	Card System
Driving Range Membership	●	●	\$
Private Club Network Membership—Play Over 200 Private Clubs in the USA for \$25 per round	●	●	☹
Spouse Membership—Gold (24K) Available	\$	-	☹
Spouse Membership—Silver Available	\$	\$	☹
Children’s Memberships available	\$	\$	☹
Guest Privileges at Lowest Private Club Rates in Allen County	●	●	●
Unlimited Rounds of Golf	●	●	\$
Receive Membership Rebate if CCGC Member and Elks Member	●	●	-

- Indicates this item is included with the membership
- \$ Indicates this item is available for purchase
- ☹ Indicates this item is not available for the chosen membership
- Indicates this item is not applicable for the chosen membership



Coyote Creek Golf Club - 2009 Membership Information

The All New Package Plan

COYOTE CREEK ANNOUNCES 2009 **PACKAGE MEMBERSHIPS**

"the more you spend; the greater the value"

To allow you to build your own package, we have established point values for each product or service typically available at Coyote Creek. We have also identified the number of points that can be purchased at various spending levels. For those who purchase a **Basic Plan** (equivalent to last year's membership packages), each point costs about \$200.

To illustrate the savings you get with a **Packaged Plan**, we have listed the approximate cost of each point based on the spending level. Again, that is for savings illustration only and has no impact on your actual spending. Your actual spending level can be selected from column one. The corresponding "number of points" then can be spread among the products and services listed on point menu.

Important Note: Memberships and "play passes" **are** transferable, meaning you can give them or assign them to another person. The purchasing member however is responsible for the entire monthly payment. For example, if a gold member commits to \$300 per month, the points would allow for his/her gold membership and two silver memberships which the purchasing member could then transfer to the silver members. The monthly payment to CCGC however would remain the responsibility of the purchasing member. Likewise, there is opportunity for several silver members to pool funds so that the points purchased allow for significant savings. This is certainly possible within the plan, but CCGC will recognize only one member as being solely responsible for the monthly fee.

Please read on and discover the magic of **packaged purchasing**.

Pricing for Package Points

Monthly Payment ⁽¹⁾	Number of Points	Approx Cost per Point
\$200	13	\$185
\$250	17	\$176
\$300	22	\$164
\$350	28	\$150
\$400	35	\$137
\$450	43	\$126
\$500	52	\$115

⁽¹⁾ 12 Monthly Payments - November 2008 thru October 2009. Members signing up after November 2008 pay a deposit equal to the missed payments. Members may pay a single lump sum amount equal to monthly amount times twelve.



Coyote Creek Golf Club - 2009 Membership Information

The All New Package Plan - Page 2

COYOTE CREEK ANNOUNCES 2009 **PACKAGE MEMBERSHIPS**

"the more you spend; the greater the value"

Maximize your value by spending your points in whatever combination meets your needs. The following is a list of typical Coyote Creek Golf Club memberships and services along with their corresponding cost in points. As you purchase additional points the cost per point goes down thus reducing the price of the membership or services that you choose.

Membership or Service	Points
Gold Membership	10
Gold Membership for Spouse or Significant Other (24K)	6
Silver Membership for Spouse or Significant Other	4
A second or third Gold Membership within a package	18
Silver Membership	6
Silver Membership for Spouse or Significant Other	4
Annual Cart Pass—Per Individual (may not be shared)	3
20 Green Fees with Cart ⁽¹⁾	3
<input checked="" type="checkbox"/> 20 Member Cart Passes and 10 Green Fees with Cart	3
Silver Membership for Children 23 Years and younger still in school ⁽²⁾	2
Silver Membership for Children not yet completed senior year high school	1
<input checked="" type="checkbox"/> \$100 Pro Shop Credit	1
Golf Association Membership for Silver Members	1
Golf Association Event Pre-Pay Package	1
Series of 5 Golf Lessons with Head Golf Professional	1
Club Storage	.5
Cart Storage	.5
Locker Storage	.5
Handicap fee	.5
<input checked="" type="checkbox"/> NEW FOR 2009!	

⁽¹⁾ 20 Play rounds good for normal play at open play times. 20 play rounds not good for outside events, golf association events or other tournaments. Play on weekend mornings and Member Appreciation events requires use of 2 plays per round. Maximum of 3 guest plays for Member Appreciation events.

⁽²⁾ Junior Golfers course access rules defined in the CCGC membership handbook.



COYOTE CREEK ANNOUNCES 2009 **PACKAGE MEMBERSHIPS**

"the more you spend; the greater the value"

More about **packaged plans**.

- Regardless of which spending level is chosen, all members selecting package plans will be able to select from the same matrix of spending, points purchased, and point values for the next four years. In other words you can lock in the cost of your chosen package; you will not see an increase in four years.
- Members can change level of spending and/or the combination of menu items each year. Once you are in the package plan your rates remain at the level they were when you entered the plan, regardless if you go up or down in the plan. Changing of the spending level within a membership year can be considered on an exception basis under our normal "hardship" provisions.
- Transferrable items may be assigned to recipients once per year on or before April 1st. Mid-year transfers will be considered in hard ship cases only.
- Members purchasing package plans can still purchase additional menu items on an ala carte basis if the points do not work out in a way that allows all desired items to be included in a package.
- Members purchasing package plans may change their level up or down before April 1st. Those doing so will be subject to a catch up charge or a refund depending upon the circumstance.
- Members purchasing package plans need to designate their point usage before April 1st of each year.
- Members selecting a **basic plan** for 2009 may be able to switch to a package plan in 2010, but the levels of spending for the points will be higher. For example, 13 points may cost \$215 or \$220 per month. Members selecting a package plan this year are guaranteed that the spending levels, corresponding points, and menu item point values will not change through the 2012 golf season.
- In the unlikely event of a major restructuring, a major unforeseen expense, a change of ownership or management or a major improvement project, Coyote Creek Golf Club reserves the right to void the price freeze program.



Coyote Creek Golf Club - 2009 Membership Information

The Basic Plans & Ala Cart Fees

COYOTE CREEK ANNOUNCES 2009 MEMBERSHIP Pricing *"the best value in private golf club membership"*

Members may continue to choose the traditional basic membership plans and add on services. These membership plans provide the best value in private golf in the area. Members can pay less than the 2008 rate by paying in full by 11/1/2008.

Basic Membership Rates—2009 Fee

Membership	Paid in Full By This Date						Pay Monthly	<u>For Reference</u> 2008 Fee
	11/1/2008	12/1/2008	1/1/2009	2/1/2009	3/1/2009	4/1/2009	Choose 13 Monthly Payments ⁽²⁾	
Gold Single	\$1,880	\$1,920	\$1,960	\$1,980	\$1,990	\$2,000	\$ 150 mo	\$ 1,900
Gold Couple	\$2,250	\$2,300	\$2,340	\$2,360	\$2,380	\$2,400	\$ 180 mo	\$ 2,295
Gold Couple 24K	\$2,675	\$2,725	\$2,775	\$2,800	\$2,825	\$2,850	\$ 215 mo	\$ 2,715
Silver Single	\$1,200	\$1,225	\$1,250	\$1,275	\$1,300	\$1,325	\$ 100 mo	\$ 1,250
Silver Couple	\$1,715	\$1,750	\$1,775	\$1,800	\$1,820	\$1,835	\$ 140 mo	\$ 1,750

⁽²⁾ 13 Monthly Payments - October 2008 thru October 2009. Members signing up after October 2008 pay a deposit equal to the missed payments. Members may pay a single lump sum amount equal to monthly amount times thirteen.

2009 Ala Carte Fees

20 Play Card Card—Sponsored Associate \$650
 20 Play Card CCGC or Elks #155 Member, limit 1 \$550

Greens Fees	Guest Fees	Cart Fees	Total
	9/18	9/18	9/18
Weekdays and Weekends (after noon)	\$15/\$27	\$9/\$13	\$24/\$40
Weekends before noon	\$21/\$36	\$9/\$13	\$30/\$49

Bag Storage	\$80
Cart Storage	\$80
Range Bucket	\$4
Large Bucket	\$5
Range Membership	\$150
Roaming Coyote (Single)	\$100
Roaming Coyote (Couple)	\$150
Locker Room	\$50
Unlimited Carts (Per)	\$695.50
Golf Association for Silver Member	\$150 (May want to consider Gold Membership)
Handicap fee	\$30
Children < 23, in school	\$375
Children in High School	\$200
Children not yet in 9th grade	\$Free



Coyote Creek Golf Club - 2009 Menu and Selection Form

Packaged Membership

Member Name: _____

Enrollment Date: _____

- Sign up now and lock in your rate schedule for up to four years. You are not committed to four years but your rates remain the same if you stay in the program
- Annually you may move up or down in points or change your point mix.
- Many items you can purchase are transferrable once per year
- Members in the package plan may also purchase items from the "Ala Carte" menu to create the best possible package
- Basic Plan members in 2009 may switch to the Package Plan in 2010 but the monthly payment for the same amount of points will be higher.

1 Buy Points

√ To Choose	Points	Monthly Payment	Approx Cost Per Point
	13	\$ 200	\$ 185
	17	\$ 250	\$ 176
	22	\$ 300	\$ 164
	28	\$ 350	\$ 150
	35	\$ 400	\$ 137
	43	\$ 450	\$ 126
	52	\$ 500	\$ 115

(A)
Monthly Payment

(B)
Single Payment

Total Points Purchased (C)

2 Use Points

Item	Points	Qty	Ext
Gold Membership	10		
Gold Spouse or S.O. (24K)	6		
Silver Spouse or S.O.	4		
Additional Gold Memberships (max 3)	18		
Silver Membership	6		
Silver Spouse or S.O.	4		
Annual Cart Pass—Per Individual	3		
20 Green Fees w/Cart	3		
20 Member Carts & 10 Green Fees with Cart	3		
Children 23 Years and younger still in school	2		
Children still in high school	1		
\$100 Golf Shop Credit	1		
Golf Association Membership for Silver Member	1		
Golf Association Event Pre-Pay	1		
Series of 5 Golf Lessons	1		
Club Storage	.5		
Cart Storage	.5		
Annual Locker	.5		
Handicap	.5		

Total Points Used

Note: To qualify for monthly payments you must choose at least one Gold or Silver Membership.

See Sign-Up 3 for Payment Arrangement Information....>



Coyote Creek Golf Club - Menu and Selection For,

Basic Membership Plans

Member Name: _____ Enrollment Date: _____

- Sign up now for outstanding values for 2009 memberships
- Flexible payments plans . Pay early for maximum savings. Pay monthly for best value.
- Basic Plan members in 2009 may switch to the Package Plan in 2010 but the monthly payment for the same amount of points will be higher.

1 Choose Membership

v	Pay In Full By	Gold Single	Gold Couple	Gold Couple 24K	Silver Single	Silver Couple
	2008 Fee	\$ 1,900	\$ 2,295	\$ 2,715	\$ 1,250	\$ 1,750
	11/1/2008	\$ 1,880	\$ 2,250	\$ 2,675	\$ 1,200	\$ 1,715
	12/1/2008	\$ 1,920	\$ 2,300	\$ 2,725	\$ 1,225	\$ 1,750
	1/1/2009	\$ 1,960	\$ 2,340	\$ 2,775	\$ 1,250	\$ 1,775
	2/1/2009	\$ 1,980	\$ 2,360	\$ 2,800	\$ 1,275	\$ 1,800
	3/1/2009	\$ 1,990	\$ 2,380	\$ 2,825	\$ 1,300	\$ 1,820
	4/1/2009	\$ 2,000	\$ 2,400	\$ 2,850	\$ 1,325	\$ 1,835
	Choose 13 Monthly Payments*	\$ 150 mo	\$ 180 mo	\$ 215 mo	\$ 100 mo	\$ 140 mo

*13 Payments run October 2008 through October 2009

Monthly Payment Amount (D)

OR

Membership Single Payment (E)

Add Chosen Services + (F)

Total

Total Amount Due with form = (G)

2 Choose Services

Item	Cost	Qty	Ext
Annual Cart Pass—Per Individual	\$ 695.50		
20 Play Card—20 Greens Fees w/Cart Sponsored Associate	\$650		
20 Play Card—20 Greens Fees w/Cart CCGC Member / Elk Member (Limit 1)	\$550		
20 Member Carts & 10 Green Fees with Cart	\$550		
Children 23 Years and younger still in school	\$375		
Children still in high school	\$200		
Golf Association Membership for Silver Member	\$150		
Golf Association Event Pre-Pay	\$150		
Club Storage	\$80		
Cart Storage	\$80		
Annual Locker	\$50		
Handicap	\$30		

See Sign-Up 3 for Payment Arrangement Information....>



Coyote Creek Golf Club - 2009 Menu and Selection Forms

Payment Processing Form

Member Name: _____ Enrollment Date: _____

Coyote Creek Associate Name: _____ CCGC Initials : _____

- Sign up now for outstanding values for 2009 memberships
- Flexible payments plans . Pay early for maximum savings. Pay monthly for best value.
- Basic Plan members in 2009 may switch to the Package Plan in 2010 but the monthly payment for the same amount of points will be higher.

1 Summarize Chosen Options

(transfer totals from Menu and selection forms)

Item	Single Payment Amount	Monthly Amount
Package Plan : # of Point Chosen _____ (C)	(B)	(A)
Basic Plan : Lump Sum Amount or Monthly Amount	(E)	(D)
Total of Ala Carte Items and Services	(F)	N/A
Deposit (Number of months missed times monthly amount)		N/A
Total Amounts Due	(P1)	(P2)

2 Specify Payment Method(s)

Single Payment Section

Amount \$ _____ (P1)

- Cash
 Check: # _____
 House Charge: Recpt # _____
 Credit Card #Auth Code _____

Monthly Payment Section

Monthly Amount \$ _____ (P2) Start Month _____ End Month _____ (inclusive)

Monthly Amount is the Exact amount from the menu. Deposits are required to make up missed months. Checking Account Debits and Credit Card Charges will be processed on or about the 15th of each month.

Checking Acct Debit (preferred)

Account # _____ Routing Number _____

Account Holder Signature _____ Printed Name _____ Date _____

Account Holder Signature _____ Printed Name _____ Date _____

Credit Card

Type _____ Account # _____ Code _____ Expiration Date _____

Card Holder Signature _____ Printed Name _____ Date _____



Coyote Creek Golf Club - 2009 Membership Information

Member Profile

Member Name _____ Date _____

Email Address _____

Spouse _____

Children / Ages _____

Home Address _____

Billing Address _____

Employer-Title _____

Publish In CCGC Directory _____ (Y or N)

Home Phone _____ Mobile Phone _____

Work Phone _____ Fax _____

The undersigned agrees to abide by the terms and conditions outlined in the Coyote Creek Membership Guide. The undersigned also agrees to be financially responsible for all charges signed for by the member or any member of the family for purchases from Coyote Creek Golf Club.

Signature _____ Date _____

Sponsor _____ (If Applicable)

CCGC Office Use

Account Number _____ Handicap Number _____

Locker Number(s) _____

Accept Charges _____ Membership Code _____

Date Processed _____ Golf Association? _____

Elk Member? G- _____ Private Club Network Updated? _____